

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #236 – 14 November 2011

Opportunity



Opportunity Title Equestrian Cross-Country Equipment - Signs, Posts and Rope

Buying Organisation The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website www.london2012.com

Opportunity Method Contract Opportunity

Opportunity Type London 2012 supply chain (private sector)

Nature of Opportunity Goods

Estimated contract value (GBP) Not disclosed

About the Opportunity:

LOCOG wishes to procure equipment for the cross country course such as flags, numbers and roping posts for use on the cross country obstacles and around the course that will be developed for the eventing competition of the Olympic Games. Bidders may choose to bid for one, some or all of the packages below. It is likely the winning bidder(s) will have experience of providing these items for equestrian competitions previously.

Description A - Cross country jump flags - High quality red and white flags for attachment to Item B that will be placed on each jump installed on the course. The flags & flag poles must be made of a material that cannot shatter, break or splinter, such as suitable plastic or carbon fibre or any other appropriate materials; There must be no points anywhere on the flag or flag poles and any sharp corners and/or edges on the flags must be rounded; There must be no 'open ends' of any part of the flag poles which may come into contact with horse or rider; Flags must be secured in such a way that they 'break away' and/or move away from the fence if/when struck by either horse or rider in such a way that the chance of horse and/or rider being injured is significantly reduced.

B - Cross country jump flag poles - High quality flag poles that will have the flags from Item A & C attached to them. These should be designed and manufacture to meet safety standards and guidelines laid down by the International Equestrian Federation (FEI) and British Eventing (BE) and should include suitable mechanisms for attaching each flag to the jumps.

C - Cross country jump numbers and letters vinyls - Vinyls to include a range of numbers and letters for attaching to each flag outlining the jumping effort. The vinyl must be transparent and the font will be advised. The vinyls must fit neatly onto the appropriate area of the flags provided in item A

D - Cross country course roping posts (Plastic) - System of posts for use in marking out the boundary of the cross country course for rope/string to be attached to. These must be white in colour, robust and secure yet be fixed to the ground with as minimal ground penetration as possible. The posts should be between 90cm & 100cm tall when erected. The material should be light weight and shatterproof. The posts should support a 6mm rope from which it would become detached in the event of a horse running into the rope/string (item F)

E - Cross country course roping posts (Hardwood) - 1m - 1.2m x 40mm x 40mm pointed (hardwood) wooden posts for use in marking out the boundary of the cross country course for rope/string to be attached to. These timber posts must be painted white, ideally double painted when timber is dry.

F - Cross country course rope - 4mm or 6mm white rope or 130m/kg polypropylene twine that will be hung between items D & E. Final requirement to be decided.

There is a short timescale to this opportunity due to the tight timescales being worked to to get this contract awarded and some of the items into manufacture.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:

<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security

- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:
<http://www.london2012.com/futureopportunities>

Delivery point LOCOG Warehouse, Tilbury.

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| Business
Categories | <ol style="list-style-type: none"> 1. Printers - glass, metal, plastics etc. 2. Landscape contractors 3. Sign makers' equipment and materials 4. Printers textile 5. Printers 6. Fence, gate and barrier suppliers 7. Landscape architects and designers 8. Signs and nameplates |
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CompeteFor
response
deadline 16/11/2011 12:00

Estimated
tender close
date 02/12/2011

Estimated
contract
award date 16/12/2011

Estimated
contract start
date 17/12/2011